




GNYADA 10th Annual
GO FCHARITY

An Event to Benefit Individuals Pursuing
AUTOMOTIVE EDUCATION

WELCOME

GOLFERS & GUESTS

MONDAY, AUGUST 3, 2015

Old Westbury Golf & Country Club, Long Island, NY



Greater New York
Automobile Dealers
Association



GOOD FOR A LONG DRIVE.



2015 Highlander

buyatoyota.com

Options shown.



TOYOTA
Let's Go Places

ROSENBLATT, LEVITTAN, VULPIS, GOETZ & CO.

CERTIFIED PUBLIC ACCOUNTANTS

For over forty years your Automotive
Tax and Accounting Specialists.

Steven J. Rosenblatt

rosenblatt@rlvgcpa.com

Christopher L. Vulpis

vulpis@rlvgcpa.com

1700 JERICO TURNPIKE NEW HYDE PARK, NY 11040

P: 516-326-8282 F: 516-326-8083 www.rlvcpa.com



GNYADA 10th Annual GOLF CHARITY

An Event to Benefit Individuals Pursuing
AUTOMOTIVE EDUCATION

TODAY'S SCHEDULE

8:30am	Registration
9:00am - 11:30am	Brunch & Trade Show
10:00am - 11:30am	Annual Meeting
11:30am	Practice Range
12:00pm (Noon)	Shotgun Start

EVENING PROGRAM

6:00pm - 8:00pm	Cocktails / Dinner Buffet
8:00pm	Dessert / Awards / Raffles

**Congratulations
to the 2014
Golf Outing Winners!**

**American Guardian
Warranty Services**



**The better your focus,
the greater your success.**

At Dealertrack, we're focused on transforming auto retailing. We're providing solutions designed to help streamline each facet of your process, so you have the tools you need to ensure the growth and success of your business.

We're excited to help sponsor the 2015 Charity Golf Outing, and proud to be endorsed by GNYADA.

Contact your local Dealertrack representative today at 888.518.5513 or visit us online at dealertrack.com

dealertrack technologies.

888.518.5513 | dealertrack.com

center for



automotive
education
& training



GNYADA's Center for Automotive Education & Training: A DECADE OF EXCELLENCE

10 YEARS OF INDUSTRY-LEADING EDUCATION & TRAINING

When GNYADA completed its 90,000 sf Center for Automotive Education & Training Center in Whitestone, Queens in 2005, it was the first-of-its-kind. Today, the complex is a busy, vibrant, working symbol of the importance and benefits to our industry of quality education and training. The Center's main function is to provide the industry with an unprecedented range of seminars, meetings, and special educational programs designed to keep retail automotive personnel and dealer principals up to date and equipped with the knowledge necessary to compete successfully in an increasingly challenging marketplace.

THE CHANGING FACE OF AUTOMOTIVE EDUCATION

With automotive positions becoming increasingly more complex and challenging, the Center for Automotive Education & Training is committed to improving the image of dealership careers. Since it opened in 2005, the Center has welcomed thousands of students, career changers, and automotive industry professionals, as well as thousands of others who have taken advantage of its cutting edge facilities for their meeting and seminar needs. The wide range of training programs offered helps result in better customer service and higher dealership profits.

PREPARING THE NEXT GENERATION OF TECHNICIANS

In addition to providing opportunities for learning and growth to those already in dealerships, the Center is also training a new generation of technicians thanks to Lincoln Technical Institute (LTI). LTI's rigorous program, located at the CAET in Whitestone, turns automotive enthusiasts into highly qualified technicians in just 13 months. Lincoln Tech's highly motivated students make a great impression, and are frequently hired by dealers and manufacturers even before graduation.

THE CENTER FOR AUTOMOTIVE EDUCATION & TRAINING

To learn more, visit autoedcenter.com or call 718.640.2000

PROMOTING CAREER OPPORTUNITIES

The Center's staff also assists dealers in recruitment and community outreach efforts by working to establish links with automobile manufacturers, educators, and government agencies tasked with job development and training. The Center also seeks to bring new people into the industry through its Automotive Education Days at the Jacob K. Javits Convention Center, as part of the New York International Automobile Show. It is the largest educational program of its kind, attracting automotive instructors, administrators, job developers, students, and members of the education community together to promote automotive careers.

JOBS YOU CAN BANK ON

A free employment referral service that is available to member dealers called The Job Bank is another service that CAET provides for dealers. The Job Bank offers dealers access to a large pool of talented technical and non-technical personnel through vocational schools, community colleges, outplacement services, government agencies, referrals, and career fairs. It also works with organizations representing individuals with disabilities.



A Practiced Approach

Wilson Elser is proud to support the **GNYADA** and applauds the mission of the Center for Automotive Education & Training.

677 Broadway
Albany, NY 12207 | 518.449.8893

150 East 42nd Street
New York, NY 10017 | 212.490.3000

27 Offices Nationwide

Government Affairs | Health Care Law | Civil Defense Litigation | Commercial Litigation
Government Investigations | Lobby Law Compliance | Liquor Licensing | Insurance Regulatory



wilsonelser.com

© 2015 Wilson Elser. All rights reserved. 484-15

Subaru Distributors Corp.

proudly supports

The 10th Annual GNYADA Charity Golf Outing



The 2015 Subaru Forester, an IIHS Top Safety Pick for nine years running.



SUBARU DISTRIBUTORS CORP.

List Your Inventory the Smarter Way.

Newsday Cars is a print and digital automotive listing service. With hundreds of thousands of visitors, your inventory will be seen by more of the buyers you want. Advertising with **Newsday Cars** will help drive customers to your showroom.



NewsdayCars

Newsday | NewsdayCars.com

Contact a Newsday Cars Representative at **631-843-3559**

Tradition

Putney, Twombly, Hall & Hirson LLP

Counselors at Law

Decades of Service to New York's Auto Dealers

Integrity

www.putneylaw.com

Bill Pollak, Jim McGraath and partners

Attorney Advertising

New York City:
521 Fifth Avenue
New York, NY 10175
212-682-0020

New Jersey:
740 Broad Street
Suite 2
Shrewsbury, NJ 07702
732-379-6020

Florida:
2000 Glades Road
Suite 300
Boca Raton, FL 33431
800-935-8480
By Appointment Only

Garden City:
1205 Franklin Avenue
Garden City, NY 11530
516-746-0070

GN YADA 10th Annual GOLF CHARITY

An Event to Benefit Individuals Pursuing
AUTOMOTIVE EDUCATION

LEADERBOARD

F R E E M A N
Making the impossible possible



NY, NJ, and CT
Chevrolet Dealers

NINES



*Putney, Twombly, Hall
& Hirson LLP*

**ROSENBLATT, LEVITAN,
VULPIS, GOETZ & CO.**

Certified Public Accountants



SUBARU DISTRIBUTORS CORP.



NEW YORK REGION



WILSON ELSER MOSKOWITZ, EDELMAN & GICKER LLP

RAFFLE PRIZE



dealertrack technologies™

EAGLE / DINNER



GOLF CARTS



Smart in your world®
Arent Fox



REGISTRATION PACKETS



CONTESTS



Dealer Services

THANK YOU 2015 SPONSORS

CADDIE BIBS



PHOTOGRAPHY



DESSERT/AWARDS RECEPTION



GREENS



SHIRT



HOLE



PRINTER / IN-KIND



Are your customers protected?

Identity theft is the fastest growing crime in America today... Shouldn't your customers be protected?



Credit Education, Credit Score Evaluation
ID Theft Resolution & Credit Restoration

Diligent



Credit Solutions

70 Suffolk Court, Suite 300, Hauppauge, NY 11788
Phone: 1-866-486-4131 • Email: info@diligentcs.com
www.diligentcs.com



WHEN IT COMES TO AUTO FINANCING SOLUTIONS, VALLEY PUTS YOU IN THE FAST LANE.

For more than five decades, auto retailers and their customers have relied on Valley National Bank for uninterrupted personal service, quick loan decisions and competitive rates. Whether you need floor plan financing, a commercial real estate loan, or retail financing to close the deal, you can depend on us to offer flexible financing solutions to meet your business needs.

FOR MORE INFORMATION CALL
ANDREW BORGERSEN at 973-305-3384 or
e-mail: aborgersen@valleynationalbank.com



800-522-4100 • valleynationalbank.com

© 2015 Valley National Bank. Member FDIC. Equal Opportunity Lender.


TEAM RED ROCK



Auto Build



Michael J. Bonacasa, AIA
631-756-8000 x1315

Dom Del Monaco
1-800-846-9602

GO FOR AN EAGLE

ADESA Long Island—where dealers buy and sell preowned vehicles. Featuring inventory from Toyota Financial Services, Honda Remarketing, Hertz and many more.

Contact us:

General Manager Noel Nixon, (631) 205-5000
Sales Manager Mike Castles, (631) 995-8002

ADESA.com/longisland

© 2013 ADESA, INC.





From our corporate headquarters at the Empire State Building, IntelliPayment is proud to support **GN YADA** for their longstanding commitment to education, as well as their significant contributions to local New York communities and the overall automotive industry.

Empire State Building | 350 Fifth Avenue | 59th Floor | New York, NY 10118
Tel: 800.690.1803 | Fax: 866.374.8658



RAV
SECURITY

A proud supporter of the GNYADA Manufacturers Challenge Cup to benefit the Center for Automotive Education and Training



future _ designs

Forward thinking begins with financial expertise designed for you, your family and your dealership.

John Kratsch
Senior Vice President
862.485.4467
john.r.kratsch@baml.com

Bank of America
Merrill Lynch

Bank of America
Merrill Lynch
The power of global connections™

Wells Fargo Dealer Services



We're proud to support the...

10th Annual GN YADA Charity Golf Outing

Celebrating 10 years of GNYADA member support of these most outstanding charities! Enjoy the golf, the company, and the day!

**From your friends at
Wells Fargo Dealer Services**

Wells Fargo Dealer Services is a division of Wells Fargo Bank, N.A.
© 2015 Wells Fargo Bank, N.A. All rights reserved. 1064670 5/15



FOCUS. DRIVE. WIN.

Chase is proud to support the GNYADA Charity Golf Outing.

Achieve your goals with an industry leader known nationwide for strength, stability and local market expertise. Achieve your goals with Chase.



*Jaguar and Land Rover, their respective logos, and the financial group names (Jaguar Financial Group and Land Rover Financial Group) are trademarks of Jaguar and/or Land Rover and any use by JPMorgan Chase Bank, N.A. ("Chase") is under license. Retail/Loan and lease accounts are owned by Chase.

© 2014 JPMorgan Chase Bank, N.A. Member FDIC. All rights reserved. (14-378) 06/14



UNITED DEALER SERVICES

Franchised Auto Dealership Insurance Program



We specialize in providing Insurance Packages for Franchised Automobile Dealerships.

Each dealership is a unique operation - a standardized Insurance Package cannot possibly provide optimal coverages and pricing for all. The UDS difference is boutique-style, custom-designed, seamless top-to-bottom coverages for each of our hundreds of dealership clients.

UNITED DEALER SERVICES, LLC
PO Box 462, Highland Mills, NY 10930
877.904.1719 Toll-Free 866.646.7802 Toll-Free FAX 845.928.5000 FAX
uds.insurance@gmail.com • www.udsinsurance.com

Smart in your world®
Arent Fox

The Arent Fox Automotive Practice Group is a Proud Supporter of GNYADA

Legal Services for the Automotive Industry

Top Ranked
CHAMBERS
USA
- 2015 -
Arent Fox
LLP

RANKED TOP 5
BY THE DAILY JOURNAL



Toyota Financial Services is proud to be the Annual Meeting/Brunch sponsor GNYADA Charity Golf Outing.

making **LIFE** easier



REV UP YOUR ADVERTISING

Reach your customers using a data-driven, optimized media plan. Our Addressable Advertising combines the emotional impact of television with the targeting ability of direct mail.

**SPEAK WITH A REPRESENTATIVE TODAY AND
SHIFT YOUR CAMPAIGN INTO HIGH GEAR!**



Contact: John Verre
Vice President, Automotive Sales
jmverre@cablevision.com
212-382-5311



INVESTING for Good™

Capital One
proudly supports the
GNYADA Annual
Charity Golf Outing

METROLUBE



METROLUBE is a proud supporter of the
10th Annual GNYADA Charity Golf Outing



Never Forget 9/11/01

METROLUBE serves the Metro/New York/New Jersey area since 1988 with automotive, commercial, industrial, and marine lubricants.

229 Arlington Ave. | Staten Island, New York | 10303-1605
www.metrolube.com | Contact: metrolube1@aol.com
TEL: (718) 720 - 3434 | FAX: (718) 720 - 1625

Faster Forward™

We are CDK Global, the largest global provider of integrated information technology and digital marketing solutions in the world.

We drive our clients, and the industry, Faster Forward™.



CDK Global, LLC. / 1950 Hassell Road / Hoffman Estates, IL
60169-6308 / cdkglobal.com / 888.424.6342
© 2015 CDK Global, LLC / CDK Global is a registered trademark of CDK Global, LLC.

PROJECT:
AUTOTRADER
EVOLUTION

LEGACY **AutoTrader**

SOLUTIONS TO MEET
YOUR FUTURE
NEEDS AND
EXPECTATIONS

CONNECTING YOU
WITH CUSTOMERS,
TODAY AND TOMORROW

REACHING THE
RIGHT SHOPPER AT
THE RIGHT TIME



Autotrader

EVOLVE, INNOVATE, NEVER STAND STILL.
MEET THE NEW AUTOTRADER AT WEWORKFORYOU.COM/EVOLVING

To learn more contact:

Ken Grisback
Regional Sales Director, NY State
Kenneth.Grisback@Autotrader.com
973.368.7874

Josh Martin
Regional Sales Director, NJ Metro
Joshua.Martin@Autotrader.com
617.435.8523



© COX AUTOMOTIVE COMPANY

WE'RE THERE FOR YOU AT EVERY TURN



America's Most Convenient Bank®

Richard Dzwlewicz
Regional Vice President
Queens Commerical Lending

108-36/50 Queens Boulevard, 2nd floor
Forest Hills, NY 11357

t 718.709.3952 f 718.709.3955 c 718.619.5807
richard.dzwlewicz@td.com

Richards, Witt & Charles, LLP

For A
FREE
Consultation

Visit: www.autocpa.net/trust
Call: 516-741-0515

Providing Tax &
Accounting Services For
AUTO DEALERS
FOR OVER
35 YEARS

A Proud Sponsor of the Annual
GNYADA Charity Golf Outing

JLR LONG ISLAND

is proud to support

The
10th Annual
GNYADA
Charity Golf
Outing

Family of Premier Dealerships



Jaguar Huntington
Jaguar Southampton



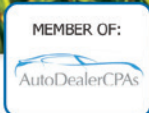
Land Rover Glen Cove
Land Rover Huntington
Land Rover Southampton



Volvo Huntington



RICHARDS, WITT & CHARLES, LLP
CERTIFIED PUBLIC ACCOUNTANTS

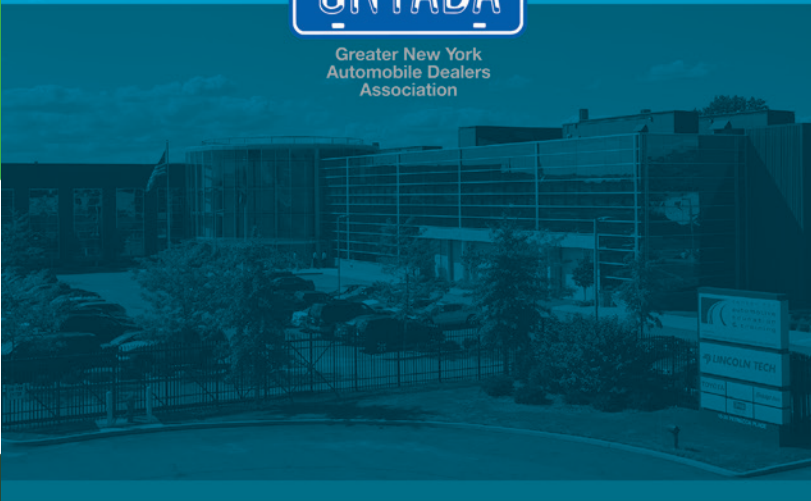


516-741-0515 www.autocpa.net/trust info@autocpa.net

100 Ring Road West, Garden City, New York 11530



Greater New York
Automobile Dealers
Association



Thank you for joining us!



GNYADA GOLFCHARITY

An Event to Benefit Individuals Pursuing
AUTOMOTIVE EDUCATION



— Save the Date —
JUNE 2016



DealerSocket[®]
ACQUIRES




855.395.1485 id.dealersocket.com

Franchise Law • Buy/Sell
DMV/Consumer Affairs • Litigation

LaBonte Law Group
PLLC

Stevan H. LaBonte
Partner

100 Ring Road West, Ste. 108 • Garden City NY 11530
T: (516)280-8580; (631)579-6462 • F: (631)794-2434
SLaBonte@LaBonteLawGroup.com
www.LaBonteLawGroup.com



LIFEQUALITYBMW

DOWNLOAD OUR APP!
SEARCH FOR LIFE QUALITY BMW IN YOUR APP STORE.




NEW AND PRE-OWNED BMW SALES: 9326 4TH AVENUE | BROOKLYN, NY | 11209
SERVICE AND PARTS: 6223 2ND AVENUE | BROOKLYN, NY | 11220
WWW.LIFEQUALITYBMW.COM | 718-215-4220

MANCINI

ARCHITECTURE | PLANNING | CONSTRUCTION MANAGEMENT

222 Middle Country Rd.
Suite #226
Smithtown, NY 11787
T: 631 - 979 - 0104
F: 631 - 979 - 3445

www.manciniarchitecture.com



CONNECTING TRENDS TO INSIGHT,

INSIGHT TO INNOVATION,

INNOVATION TO IMPACT.

Successful brand experiences are never the result of just one thing, but rather the culmination of many converging forces. For more than 85 years, we have been offering insights, ideas and solutions that help clients stay in front of change so they can deliver extraordinary experiences and inspire audiences to action.



Learn more about the trends impacting experiential marketing in the Freeman Connections Report. Get it now at www.connections.freemanxp.com



FREEMAN IS PROUD TO BE A LEADERBOARD SPONSOR OF THE GNYADA CHARITY GOLF OUTING